

## Participant comments from Jeff Mowatt's Becoming a Trusted Advisor seminar held October 6, 2015

"It was great - helpful and enjoyable. It will help me to interact with my customers in a more positive (descriptive) way to provide a better service and experience with Legacy Kitchens."

Jay-Dean Pupp, Designer

"It was fantastic; informative and entertaining. It will have a positive impact. Best of all, the tools Jeff gave are easy to implement."

Crystal Scott, Estimating Team Leader

"This session is going to help me to improve my relationships with people around me; coworkers, friends and family."

Johnny Marcelo, Computer Programmer

"Very informative. There are so many things I can apply to my daily interactions. I look forward to seeing results."

Amy Longeway, Operations Assistant

"Great presentation. It reminded me to choose my words wisely."

Ben Stutz, apprentice

"A great presentation. This has given me more confidence and options when dealing with difficult questions... at home and at work."

Russ Jowett, Service Manager

"This will serve as a reminder, as insightful information so that our team can provide better guidance for everyone that they come into contact with."

Steven Gallagher, Sales Manager

"Jeff's session was really great! Wonderful keys to building positive, lasting relationships in order to create a bigger stronger brand with intangible presence!"

Jennifer Mehalko, Designer

"It was great. I think this seminar really emphasized how important the smallest tweaks to our wording is and will help everyone be more effective in communication."

Jessica Baker, Account Rep