



Engineering Ltd.

**Participant comments from Jeff Mowatt's
Becoming a Trusted Advisor
seminar held June 26th, 2014**

“Jeff’s session hit all the marks! As engineers we can perform better by communicating better, ‘sell’ our work and services without being a salesman.”

Colin McNab, Calgary Region Manager

“This ties in well with our culture and gives us practical tools to improve who we are and the services we provide.”

Mike Breunig, President

“Jeff’s presentation was fantastic! It will make us all think about what we say, how we say it and by extension, how we are perceived; personally and as a company.”

Andrew Kleisinger, Environmental Systems Manager, Lethbridge

“This will impact us very positive way. A lot of easy to follow details were covered that will change our day to day relations with our clients.”

Eric Longchamp, Electrical Tech

“After this training people will change how they talk with clients.”

Ron Hust, CEO

“Jeff’s session was an excellent reminder and refresher. Simple and highly applicable to our day to day business.”

Serge Bastien, Disciple Manager

“This session will impact me and my organization by further setting us apart from the conventional approach and highlight our strengths.”

Chris George, Project Engineer

“Jeff’s presentation was clear, concise and informative. It will place an emphasis on the intangible qualities.”

Kevin Whittmire, Engineering Technologist

“Jeff’s session was great with the perfect amount of group participation. It will give all of us a better understanding of how to deal with clients.”

Jody Petrone, Lethbridge Office