



**Participant comments from Jeff Mowatt's
Becoming a Trusted Advisor
Seminar held May 25th, 2016**

"It was fantastic. Jeff's seminar has impacted me positively to rethink the way I communicate to our customers so that I can make our customers receive the service they deserve."

Trisha McKay, Training Technician

"We want all of our team to take this back and relate it to their own performance and performance plans."

Collin Puller, President

"It was very enlightening with easy tips to begin using."

Stacie Beever, SCSA Board Chair

"Communicating effectively is key in my role as an advisor. Changing my words to ensure understanding and build greater trust will be invaluable!"

Laura Lodge, Safety Advisor

"Jeff's 'Becoming a Trusted Advisor' session has opened up our eyes to what customers really want and how to gain the trust needed for both short and long-term buy-in."

Lara Abu-Ghazaleh, Publications & Communications Coordinator

"This forced me to take a step back and look at how I communicate with my clients and co-workers."

Neil Gulak, Trainer

"This will impact me in just about everything I do; phone calls, on site, in the office and in teaching."

Patrick Hunt, Safety Advisor

"The strategies given on how to improve our communication internally and externally will impact our organization in a positive manner."

Ashely Alves, Executive Assistant

"My goal is to improve as a manager and strengthen my team. I will use all these techniques to make that happen."

Loy Gursky, Advisory Services Manager

"I found Jeff's session very informative and interactive. Tone and presentation were very well put together. I think this will change the way I approach building a relationship with clients."

Samantha Loucks, HR Assistant