



**Participant comments from Jeff Mowatt's presentations held March 15th, 2007**

***“This session will provide me with additional tools to add value to our RSRs and managers. If anything, I wish we had more time with Jeff.”***

Tim Harmer, General Manager, AlSCO Vancouver

***“This served as a reminder that we need to get back to being a service company – not a delivery company.”***

Dave Rothenbusch, General Manager, AlSCO Edmonton

***“This will help our company/branch treat customers the way they should be treated.”***

Darrell Sukkau, General manager, AlSCO Saskatoon

***“I hope to teach some of what I learned here and benefited from to my RSRs. Ideally, I'd like to have more time in a session like this or have it held more frequently.”***

Jim Young, Service Manager, AlSCO Calgary

***“This can only help me be a better manager. I will use Jeff's thoughts and ideas and I will be passing them on to all my staff.”***

Rob Mann, General manager, AlSCO Nanaimo

***“This will help me to guide and coach my employees.”***

Richard Blouin, General Manager, AlSCO LaSalle

***“This session will help to increase sales and aid in the retention of existing customers.”***

Kerry O'Neill, Regional HR Manager, AlSCO Edmonton

***“Excellent job! This will lessen my dependence on my ego allowing me to answer the question – first.”***

Shane Larsen, Regional Sales manager, AlSCO

***“This will improve the skill set of RSRs to service and sell.”***

Carl Ward, General Manager, AlSCO Canada – Toronto

***“The impact this had on me as a new employee to AlSCO is a positive one because it shows me that I have joined a team that wants to better itself. The impact it has had on me personally is that Jeff's session showed me that there is a way to chase after what you want without coming across as aggressive.”***

Dion Malden, AlSCO Edmonton