



**Coast Realty
GROUP**

Participant comments from Jeff Mowatt's presentation held April 13th, 2006

"Jeff's suggestion will help me to improve and increase my sales."

Ben Mellin, Realtor

"If each person takes only 1 idea from this seminar we will all be winners."

Jean Husband, Sales Agent

"I plan to spend time each week working on strategic growth projects. I have planned in the past to implement this but have only done it hap-hazzardly. But now I'm going to schedule it into my work week."

Jennifer Lynch, Realtor

"I am going to try some of these techniques. I feel it's going to work well."

Betsy Davies, Realtor

"I will try to e calmer and do more follow-up. Not rattle on as I have a tendancy to do. It's not about me, it's about my clients!"

Chris Mellin, Realtor

"Everyone likes me. Now I want them to trust me enough to give me their business."

Betty – Ann Huberts, Realtor

"This session gave me a lot of good ideas."

Bev Hight, Realtor

"After Jeff's session, I will be friendly but my ultimate intention will be to establish trust."

Carolle MacIntosh, Realtor

"I hope I will use the techniques I learned as they come up."

Sani Grawelle, Sales Person

"This will motivate and increase production."

Chelsea Hubner, Realtor

"After listening to Jeff, he's made me more humble and aware of the importance of approach and how to approach my clients."

Martha Abelson, Realtor

