



Canadian Professional
Sales Association

Participant comments from Jeff Mowatt's presentation held October 12th, 2004

"This was great! Love the way Jeff presents!"

Brenda Davidson, Director of Sales & Marketing, Carriage House Inn

"Jeff provided a better way to present our ideas."

Doug Howie, Owner, Eco Dry Carpet Maintenance

"Great information. Jeff provided lots of good little reminders."

Gord Piper, Realtor, Century 21, The Professionals

"This session gave me a further means to evaluate my sales process/presentations."

Ed Kitt, Sr Account Executive, Metropolitan Credit

"This made me more aware of being more in tune with customers."

Sheila Smidt, Sales Manager, Pirie – McKie

"This session will remind me to think as a client! Thanks to Jeff for reminding me of the importance of integrity when interacting with others."

Tracey Hammill, Underwriting Admin/Insurance, Garrett Agencies Ltd

"Jeff created awareness of a more professional approach."

David Yrjola, Branch Manger, Cummins Western Canada

"This will help me to retain my existing clients."

Bob Cameron, Sales, Jim Peplinski's

"I plan to use some of these ideas from Jeff in my training."

Doug Denance, National Training Specialist, Telus Mobility

"Jeff gave tools for better trust building."

Maggie Wilson, Account Executive, Jim Poplinski's