



Participant comments from Jeff Mowatt's
Competing Beyond Price
seminars held Sept 10th & 11th, 2012

"I have a clearer understanding of how people think and how my word choices effect my results."

Kevin Dmytrok, Advisor, Calgary North DFSIN

"Great job! Thank you!! This will do me good in so many ways!"

Sharon Lagmay, Advisor, Panorama

"I learned new ideas from Jeff for approaching prospects in a non-threatening way."

Perry Petz, Advisor, Desjardins Financial Services

"Jeff shared great actionable tips that I can implement immediately."

Gregory Brown, Manager, DFSIN

"I loved it! I discovered power phrases and words that tell your client how you respect them."

Linda Kobayashi, Associate Manager, DFSIN – Panorama (Okanagan)

"This session motivated and has encouraged me to grow my business and serve my organization with full dedication."

Harindes Kaw Sidhu, Life & Health Advisor, DFS Richmond South

"This will create an enormous improvement."

Alteamor Espejo, Associate Manger, Desjardins

"Very powerful presentation. Jeff has taught me to overcome objections."

Ayrin Prajad, Associate, DFS

"This session gave me valuable insight on how to expand my business."

Nisaanth Pushpanathan, Desjardins