

## Insurance Institute

## INSURANCE INSTITUTE OF MANITOBA

Participant comments from Jeff Mowatt's presentations held April 22, 2010

"I wish all staff were here. Great customer service skills. My staff will benefit by following my lead with customer service and the new language skills I learned at Jeff's session; that is until they too take Jeff's workshop. Highly recommend this."

Brian Coughlin, Caughlin Insurance Brokers

"Jeff is an awesome speaker. He made me realize how important the customer really is."

Kim Klassen, Underwriting Support, Red River Mutual

"Amazing presentation! Very informative. Jeff has given me new ideas and will make me more aware of how I deal with people at work but also in my personal life too."

Jacqueline Fournier, Insurance Broker, Le Bon Ami Insurance Brokers

"It was excellent. I will implement these concepts with my direct reports and will share what I've learned with them."

Melanie Barbosa, Supervisor, Aviva Insurance Company of Canada

"The tips and principles Jeff shared are very easily applied to my workplace and I am feeling quite eager to use them!"

Jeff Krahn, Residential Underwriter, Red River Mutual

"Excellent. Jeff has made me more customer aware."

Darrel Angers, IV & DI Clerk, Manitoba Public Insurance

"This reinforced and expanded my customer service skill set. This works as a benefit for me as well as my company."

Deborah Charles, Commercial Sr. Adjuster, Manitoba Public Insurance

"I will bring this information back to the CSR's in the 15 branches."

Sandy Bergen, Service Leader, BSI Insurance Brokers

"The more we can use Jeff's tips the less stress for everyone."

James Barnett, Independent Adjuster, Westman Claims Adjuster Ltd