



## **Keyscan Enterprise Partners Conference**

**Participant comments from Jeff Mowatt's presentation held Sept 11, 2007**

***"Awesome! Jeff gave us ideas on how to implement things directly into our organization that could change us positively for years."***

Mark Considine, Sales Manager, Fearings Electronic Systems

***"This will help me to improve the effectiveness of both our sales and service."***

Fraser Cooper, President, Paladin Security Systems

***"Hopefully Jeff's tips will help decrease my blood pressure by more effectively using my time."***

Matt Buche, Sales Manager, Mulhaupt's Inc

***"As a result of this session we will have more training/sensitivity in regards to our customer interaction starting with our field techs."***

Mike, Galuppo, Sales/Operations, Protective Measures

***"Great and refreshing."***

Bob Cook, Owner, UF Security

***"This will help us as managers to either automate, outsource or delegate."***

Jeff Trail, Director of Engineering, Keyscan Inc

***"I will share these ideas with other in our organization."***

Robert Burns, Sr. Regional Vice President, GYS Technology

***"This will help us focus more on presenting benefits over features."***

Bill Constien, Midwest Regional Manager, Keyscan

***"Great presentation – thank you!"***

Lorne Terry, Director of Sales, Keyscan

***"This will create better time management for me and my organization."***

Mark Lesmeister, Systems Design & Sales, Video & Sound