



Participant comments from Jeff Mowatt's presentation held October 15, 2008

"This should make us better sales reps and should make us more intelligent about our customers and their business."

Ernie Klinger, Canada Sales Manager

"Overall I learned a lot in Jeff's session. It will impact me in the ways I deal with my customers going forward. Thanks!"

Bo Bryan, Regional Manager

"This provides the sales group with a professional way to approach customers and influence the decision process."

Dave Glandfield, Purchasing Manager

"I'll use all this as a refresher for all the things I should be doing. After 23 years in this business I tend to forget the basics."

John G. Mauthe, Regional Sales Manager

"I believe as a result of this session, our customer service/relations will improve and positively impact the company growth and sales."

Dana Silvius, Sale Representative

"Jeff's session re-enforces some beliefs I had and will help me to focus on the 'whales'."

Eric Peloquin, Branch Manger

"This will improve plant focus on satisfying our internal and external customers."

Nick Owen, Plant Manager

"It has been good to hear how other branches are dealing with the same types of issues."

Conrad Dadeau, Sales

"These types of session are a great way to refocus and analyze my day to day performance."

Brett Van Der Merue, US Sales

"This will greatly help the newer people develop good habits and remind us veterans not to get sloppy."

Warren Webster, Regional Sales Manager - Southeast