



**Participant comments from Jeff Mowatt's
"Influence with Ease" and "Competing Beyond Price"
presentations held November 15, 2012**

"This will help us increase sales & encourage more positive interaction with colleagues."
Jennifer Hillmer, Jandel Homes

"Great seminar! This will help us to stand out from the competition and show the value of using us as opposed to others."
Wes Jenkins, Sales Manager, Homes Canada Listing Service

"As a young woman in a very competitive male market, this session has provided me with tips on how to grow and improve my sales skills in this industry."
Delee Swanson, Sales & Marketing, Craig's Home Sales

"By applying these tools we'll have better communication with our customer, and in turn more sales with more satisfied customers."
Rick LeBouthillier, VP Development, Parkbridge Lifestyle Communities

"This session will change the way we greet and deal with customers."
Val & Allan Cey, Owners, Vesta Homes Inc

"Jeff brings a fresh approach to customer service."
Derek Hiebert, Operations Manager, Grandeur Housing

"Jeff's session has helped us to recognize the need to focus more on customer service as an organization."
Roger Blager, President, Dufferin Homes

"Jeff's material has given us a training tool that aligns with our corporate vision."
John Froese, General Manager, Grandeur Housing