



Participant comments from Jeff Mowatt's presentation held April 8, 2008

"This session will increase the amount of business written by 100%."

Bettina Roth, CEO, Beauty Connections/Travel Education Seminar Services

"It is hard to change old habits – but this session certainly has made me feel more comfortable with cold calling corporations and clients."

Holly Bird, owner, TPI – Birdstravel

"This will help us compete with competitors that don't provide proper customer service."

Susan Pitchford, Travel Consultant – TPI

"Jeff's session has given me a different way of thinking and will surely help me to build my business."

Rachel Verret, Consultant/Associate Development Manager, TPI

"This will make agents become counselors."

Anne Barclay, TPI

"This will help us create loyal customers and gain new ones."

Judith Prince, Travel Counselor, TPI

"The ideas presented during this session were great tools to me as a new business owner."

Tara Twidale, Travel Counselor, TPI

"Jeff's session has made me re-think and re-visit aspects of my sales delivery."

Karen Gill, Destination Wedding Specialist, TPI

"This will aid in staying focused and ensuring customers don't take advantage of me and my information and then going to book elsewhere."

Tarilynn Tymiak, Travel Counselor, TPI

"Jeff's session will definitely improve my client relationships."

Phyllis Jackson, Travel Consultant, TPI Travel