



Participant comments from Jeff Mowatt's presentation held March 2, 2005

“Jeff’s session will help us to build relationships with doctors.”

Dr. Elvira Urdy, Cacacos Dental, University Professor

“I will try to apply what I learned today to all my interactions with my co-workers.”

Constantin Hubert, Ultradent France, Sales and Marketing Manager

“Jeff’s presentation enabled me to explain to other people, in a more organized way, things I believe are very important in life!”

Luiz Gustavo de Mattos Abreu, General Manager, Ultradent Brazil

“After attending this session we will have more success with minimum effort – it’s easy.”

Delaine Swartz, Line Manager, Millners Dental, South Africa

“This will impact us a lot; especially on how to improve our presentations to our customers and provide them great service. Jeff’s presentation has been a break after 2 days of tedious training.”

Dr. M. Jean Galindez, General Manager, Dental Domain

“Jeff’s ideas will help me very much, thank you!”

Blagovesta Alexoua, Manger, MiPlant – Bulgaria

“We will strive for more loyal customers and I will teach my staff a lot of what I learned from Jeff today.”

Peter Ahren, President, Allman

“Jeff’s presentation will allow me to better understand my distributor and offer solutions based on their needs.”

Peter Alport, International Regional Manager, Ultradent Products Inc

“Jeff’s ideas included hands-on examples for local reps. I will include them in my approach to my patients. Jeff’s session was great!”

Alexander Kastakova, Dentist