



**Participant comments from Jeff Mowatt's
Becoming a Trusted Advisor
seminars held February 26 and March 5th, 2015**

“Jeff session was awesome. This will help us to treat everybody fairly and be a better listener.”

John MacMurchy, Warranty Manager

“Loved Jeff’s presentation! It was fluid and easy to understand the topics at hand. Examples were good and relatable!”

Megan Pangilinan

“This will help everyone have a more clear vision of what type of business we want to have. It will make us more consistent and helpful to our customers and each other.”

Mike Leoppky, Sales Coach

“This gave us more confidence in dealing with conflict and creating the types of interactions that I want to have with our customers.”

Joshua Moench, Assistant Site Superintendent

“I loved Jeff’s seminar! This is going to help customers have a better experience and better communication through all our departments.”

Nina Worby, Area Sales Manager

“Jeff was very easy to listen to. Great examples to plant visuals in my brain with. This will make us more appreciative of each other as well as our customers.”

Sandy Tregarthen, Area Sales Manager

“This seminar will improve positivity and helpfulness for all internal and external customer interactions.”

Ashley Thiessen, Sales Associate

“It was awesome! Jeff’s seminar will assist us in changing our way of thinking, speaking – tweaking what we are doing and how we are doing it.”

Rhonda Verhagen, Interior Designer

“I loved this seminar. Jeff was amazing. I hope to use these tips at home and with those I deal with on an everyday basis. I want to make using these tips as second nature for me. The company needs to know that they made a great investment in having Jeff come to speak to us.”

Joanne Zuk, Sales Administrator