



**Participant comments from Jeff Mowatt's
Becoming a Trusted Advisor
Seminar held April 1st, 2016**

"I loved the presentation. It is good to know that a couple of changes of words can change the situation."

John Pollemans, Share Holder/Real Estate Agent

"We are better more insightful communicators after Jeff's session. I feel more like an integral part of an awesome team."

Marg Humphrey, Realtor

"Great presentation. I've attend a lot of conferences and was surprised when it was over so quickly. I can still be myself and improve the advisor part; so no one feels let down if I am not their 'friend'."

Becky Linn, Office Manager/Realtor

"I really enjoyed the presentation, all of Jeff's information is valuable."

Monte Jensen, Realtor

"I will think more about how I am building my relationships with my clients and how to do it in a more effective way."

Richelle Running, Realtor

"This will result in better production, more repeat business, and stronger communities."

Sandy Cleverly, Office Administrator

"This helps us to improve our skills and make our jobs easier and better."

Wayne Jensen, Realtor

"This type of communication; with less hot air and more substance, is something to constantly keep in mind and aim for."

Frans VandeStroet, Farm Realtor

"This will help us come across as trustworthy and actually be trustworthy."

Frieda Tymburski, Realtor

"This will help us establish trust with clients more easily."

Chris Classens, Associate Broker

"It is always good to hear things you know but do not think about all the time. Thanks for the refresher."

Ria Braaksma, Realtor