

Wyatt Dowling

INSURANCE BROKERS

Participant comments from Jeff Mowatt's
Becoming a Trusted Advisor
seminars held October 5th, 2017

"It was perfect. This will make a great team even better!"

Pam White, Insurance Broker

"This will help people choose the right words to promote trust within our company and with our customers."

Blair Pilotte, Area Manager

"It was interesting and so much fun! I'm confident that caring for our clients will be that much easier. The tips Jeff gave to us are amazing! They will be used everyday!"

Crystal Cua, CPU

"This was very interesting and fun! This will have a really positive effect on our office."

Judy Krahn, Personal Insurance Broker

"Great job! Using different language will help us connect with our clients on a greater scale."

Jannelle Carleton, Life Insurance/House Insurance

"This was excellent. It will help me provide customers with better customer service, and pay attention to customer needs. Which hopefully will improve our company goals."

Halyna Petryk, Branch Manager

"Wonderful presentation. Using the correct words will have a big impact on the company."

Constance Bilous, CSR Auto Insurance

"So much good information! I am extremely thankful to be shown these skills and another way at looking at language and conversation in customer service. This has been so helpful to me."

Jennifer Pearson, Auto Broker

"I really enjoyed Jeff's session. This helps tweak the small things to sell better and a great refresher on customer service."

Julia Cliff, Kay Autopac Person

"It was great. It will make me think before I speak and improve customer relations."

Teri Fedaniw, CSR