



Participant comments from Jeff Mowatt's seminars
***Becoming a Trusted Advisor and
Avoiding Round One as a Trusted Advisor***
held Oct 2 & 3, 2018

"This will help communication with not only the client; but with co-workers as well."

Brian Pederson, Tool Pusher, Nordic Calista Services

"This helps to understand better how customers are perceiving you. Shows how to reframe your presentation to build more confidence in your product and the company."

Kelly Rowbotham, Amgas Services

"This will help with client conversations that will increase client buy-in. To become their Trusted Advisor and help with those difficult conversations."

Noel Therriem, General Manger, Nordic Calista Services

"This will start to change client perception of our company."

Udo Cassee, Operations Manager, Nordic Calista Services

"This has assisted me with better views of situations. This will also benefit the younger hands in the organization."

Ron Holmes, Rig Manager, Nordic Calista Services

"We have a chance to all personally reflect on what we can improve."

Ben Wedin, Field Superintendent, Nordic Calista Services

"I re-learned communications concepts that have been more deeply instilled in the way I do things. I really appreciated the group participation. It adds a personal perspective to make it unique."

Russ Sloten, Communications Coordinator, Calista Corporation