



**Participant comments from Jeff Mowatt's  
*Becoming a Trusted Advisor*  
seminar held April 30, 2019**

***"Great take aways. Choosing your words carefully is extremely important."***

Tim Sprung, International Sales

***"We surely need authenticity at all levels, this will take us to that next level."***

Mitch Campbell, General Manager

***"It was perfect. Defiantly will improve our communication with clients."***

Ahmed Husscori, Business Development Manager

***"Eye opening for everyone. Great suggestions."***

Dave Barquest, Business Development Manager

***"This was fantastic!! It will help me to move forward in my new journey into sales."***

Shauna Perkins, Admin Assistant

***"This will help me connect with customer, empathize and build trust with them."***

Bo Comings, Business Development Manager

***"Jeff was engaging, fun and exciting. It has changed my thinking and language priorities."***

Paul Simouich, Business Development Manager

***"Really enjoyed Jeff's seminar. I will be more cognizant of how my choice of words affects those around me."***

Clark Olson, Vice Present

***"This will make us better at communicating with other, clients, co-workers and family. Which will help us become better people."***

Gerald Heath, Business Development Manager