AIR NEW ZEALAND

Client comment from Jeff Mowatt's Becoming a Trusted Advisor presentation held in Los Angeles, CA July 11, 2019

"Jeff conducted a Trusted Advisor workshop for our entire North American sales team. From the outset we were extremely impressed with his desire to understand our culture and brand. And the fact that he staged one-on-one interviews with key managers to address our objectives. The result - Jeff's presentation incorporated elements unique to our company. The feedback from the staff was extremely positive. Overall, Jeff's presentation was one of the highlights of our conference."

Sarah Crosby, Leisure & Specialty Sales Manager USA