



**Participant comments from Jeff Mowatt's
Becoming a Trusted Advisor
seminar held October 2, 2019**

"This was great! Makes me think before I speak and choose my words wisely to improve my practice and the firm."

Brent Fisher, Principal

"This was a powerful session. Simple small changes yield great impact with clients."

Jasmin Gross, Accounting Technician

"Jeff's session was engaging. We pride ourselves on being a client centered firm. This seminar was a great tool to step back and realize the impact of our words towards achieving this."

Cody Ibbotson, Partner

"This session was great! It will help us to change our words and to impact all of our customers."

Amanda Finke, Associate Principal

"Attitude is contagious. This was a great reminder of the great place this firm is and how we can share our best selves with our clients, peers, & family."

Michelle Edwards, Accounting Technician

"I imagine as a result of this seminar, there will be a number of changes made with all individual communications; both inside and outside the organization."

Brett Pudnell, Associate

"It is nice to have reality-based packaged takeaways. These tips are easy to apply immediately."

Joel Higgins, CPA Candidate/Student

"Jeff was engaging and gave a clear indication of how words can be perceived differently."

Dalyce Cooper, Associate

"This will help improve focus on clients; both internal and external."

Amy Brees, Principal

"Very well organized with making me a better communicator/ Trusted Advisor. The organization's reputation will improve when our employees incorporate these tips."

Lynda Sailer, Accounting Technician

"This will improve my relationships both personally and professionally."

Aleise Entem, Associate